



Pharma Placements Inc.

...Going beyond Placements

Our Science is people.
We believe in people and their power, their power to create, build and above all, in their power to change.

We apply ourselves to understanding people; but more importantly we try to help people and organizations synergize and reach their goals.



About Us

- Started in 2001, “Pharma Placements Inc.” has emerged as a leader in providing quality manpower to Pharma Industry.
- Right since our inception we have believed in delivering smart and comprehensive recruitment solutions to the needs of our clients & candidates.
- “Pharma Placements Inc.” is not only the leader but also one of the fastest growing Recruitment Service Provider which addresses challenges of global organizations in meeting their business objectives.
- “Pharma Placements Inc.” is strategically poised in the Recruitment Solutions arena for offering professional services to Pharmaceutical industry.



Mrs. Kanika Vinayak

Promoter Director

- Fired with the spirit of entrepreneurship, she launched “Pharma Placements Inc.” in January 2001.
- It’s her passion for professionalism and results that have made “Pharma Placements Inc.” a leading consultancy in providing quality manpower to Pharma Industry.
- Since 2001, she has provided an excellent leadership to the staff of Pharma Placement Inc. and she is the force behind taking this consultancy to the heights that the company enjoys today.
- Mrs. Kanika Vinayak is thoroughly networked with her contacts spanning top management of more than hundred Pharma companies with C-suite executive positions as her forte.
- She has the tremendous ability to understand requirements of the client organisations and suggest most appropriate candidates leading to faster closures.
- Mrs. Kanika Vinayak is assisted in her day-to-day work by a team of professional recruiters who understand that in order to compete in pharma business today, organisations strive to acquire high performing and skilled talent who can instantly adapt to fluctuating and competitive markets.
- It is her initiatives that has helped Pharma Placement Inc. developed firm roots both in domestic as well as overseas market spanning from Africa to Europe to Gulf and to Asian market.



Mr. Sudhir Vinayak

CEO

- It is Mr. Sudhir Vinayak, the most Renowned Trainer in the Pharmaceutical Industry, who spearheads the operation of the company. It’s his vision, commitment to the profession, sincerity of purpose and above all a client centric approach that has propelled the company to the position of leadership in providing quality manpower to Pharmaceutical industry.
- Mr. Sudhir Vinayak in his over two decades of service has worked with companies like Cipla, Tata Pharma, & Lupin Laboratories Ltd.
- He is thoroughly networked in the industry and has an easy access to the Top Management of various Pharma companies.
- Mr. Sudhir Vinayak is a “Certified Recruitment Analyst” from “CAMI” (Carlton Advanced Management Institute of USA) with "High Honours". He is one of very few professionals in the country who "run" the business in highly professional and effective manner.



Executive Search

Top management level
And
C - level positions



Our Services

1. Pharma Specialist:

- Since our inception in 2001, we have stayed focused on catering to the requirement of Pharmaceutical Industry.
- We have helped more than 100 clients to find right candidates to man various positions across the board in their companies.
- As we cater to the requirement of just one industry, for any vacancy in any department of the company, we help the companies to source right candidates.

2. Senior Level and C - Level Recruitment:

- On the basis of our strengths we have been able to create a niche for ourselves in the area of Senior level and C - level placements. Ours is one of very few consultancies who have closed a very large number of Senior level and C - level positions in Pharma Industry.
- In today's context "Pharma Placements Inc" is known as a consultancy helping senior level professionals reach the pinnacle of their career.

3. International Placements:

- Indian professionals have created a name for themselves in Global Markets. Today we have reached a stage where Indian professionals are known as the best professionals available anywhere in the world. Coupled with the dedication and hard work put in them, companies across the globe want to hire Indian professionals.
- Every passing year number of Indian professionals being hired by pharma companies operating in various countries is increasing.
- In last 3 years we have companies from Africa, SE Asia, China & middle East approaching us for getting their manpower requirement fulfilled. We have served them with very high degree of professionalism. Consequently, lot of other companies are approaching us for sourcing manpower from India.

Enthused by this success we have created a separate division to help our international clients.

We invite pharma companies from across the globe to come to us for sourcing their manpower requirement from India through us. We assure them professional services of the highest order.

Our Strengths



We have been associated with Pharmaceutical industry since 1979 and we understand this industry very thoroughly. On account of such a long association, we have acquired following strengths:

Thorough understanding of industry's requirement

Thorough understanding of candidate's profile and our skill to match the candidate's profile to the Job description given to us by the company.

Accessibility to the top management of more than 100 companies.

Strong network with companies as well as with candidates.

Dedicated and committed team.

Our Methodology



Our selection process is based on a structured and systematic approach, which is proactive, detailed and target oriented.

The process includes the following steps:

- Develop an understanding of the organization
- Develop the position specifications
- Identify suitable candidates
- Evaluation and shortlist
- Interviews
- Offer negotiation
- Joining

Our Clients



We have a list of more than 100 satisfied clients.

(For detailed list, please refer to our website www.pharmaplacements.com)



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📍 G-55, A-Wing, Ground floor, Express Zone Mall, Opp. Reliance Energy, W. E. Highway, Goregaon (E), Mumbai 400 063.

📞 Phone Nos. 9820234987 / 9820229398

✉ Email: director@pharmaplacements.com